

The Florida | Japan Report

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**Florida Delegation
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"Florida Delegation"

Spring-Summer 2017 Edition

Save the Dates: 40th Annual Joint Meeting in Greenville, SC

Florida Delegation, Southeast U.S./Japan Association, Inc. (SEUS/Japan) is pleased to announce that this year's Annual Joint Meeting of the Southeast U.S./Japan and Japan U.S./Southeast Associations will be held in Greenville, South Carolina on October 22-24, 2017. This year marks the 40th Annual Joint Meeting of the Associations, which will be held at the Hyatt Regency in Greenville. The theme of this year's joint meeting is "Success through Tradition, Innovation and Partnerships."

Governor Rick Scott has been invited to officially lead the Florida Delegation to the 40th Annual Joint Meeting. In addition to the SEUS member state governors/head of delegations, senior officials of the U.S. and Japan are expected to attend, with total attendance projected at 500-600 participants. Ms. Minor Mickel Shaw, President, Micco LLC, will serve as the meeting's Southeast U.S.-Japan Associations Delegation Chairman. Mr. Teruo Asada, Chairman, Marubeni Corporation, will serve as the meeting's Japan-U.S. Southeast Delegation Leader and co-Chairman, and will

lead the Japan delegation. The Japanese Ambassador to the U.S. will serve as the keynote speaker this year.

The SEUS/Japan Joint Meeting program offers Florida delegates an opportunity to meet with top government and business leaders from Japan and the other six Southeast U.S. member states. The Florida Delegation will hold its annual meeting of members in conjunction with the joint meeting on the afternoon of October 22, immediately prior to a welcome reception for all participating SEUS and Japan delegates.

This important annual joint meeting between Japan, Florida and the six other Southeast U.S. member states is a unique opportunity for delegates to renew, expand as develop business and friendship ties with Japan's top business and economic development leaders, and for SEUS/JAPAN to further its mission, as stated below. The mission of SEUS/Japan is to promote ties of trade, investment, education, tourism and friendly relations

between Florida and Japan, respectively, and the six other southeastern member states (AL, GA, MS, NC, SC, and TN). SEUS/JAPAN has individual, NPO and corporate membership programs open to all individuals, businesses and organizations interested in supporting its mission and participating in this prestigious annual event. SEUS/Japan works in close partnership with the Governor's office, Enterprise Florida, and other economic development organizations and partners throughout Florida to carry out its mission.

Anyone interested in registering as a Florida delegate, should contact SEUS/JAPAN's executive director, Dave Woodward, at the number or e-mail address herein to pre-register. Registration forms will be sent to those who have pre-registered once "early bird" registration opens next month. Space is limited, so anyone interested is encouraged to pre-register and reserve space now. You may also visit us online: www.fl-seusjapan.org for more details.

Toyota to Invest \$1.3 Billion in Kentucky Camry Plant

Toyota Motor Corp. TM -0.50% said Monday it is planning to invest \$1.3 billion in its Camry sedan plant in Ken-

tucky and considering adding more U.S. capacity, moves that could thaw the Japanese auto giant's relationship with the Trump administration.

a plant south of the border in November where it will soon produce Corolla small cars, which are hard to produce profitably in higher-cost markets like Canada and the U.S. Pres. Trump has threatened to slap a border tax on companies moving factory work abroad. The Trump administration has more recently signaled it will seek only modest changes to the North American Free Trade Agreement, but tariffs could be reinstated.

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The investment plan is long in the making, coinciding with the introduction of revamped products in the U.S. The announcement comes, however, on the heels of Toyota facing high-profile criticism from President Donald Trump earlier this year for plans to build a \$1 billion plant in Guanajuato, Mexico.

Toyota, however, has shown no appetite for following Ford Motor Co.'s unconventional decision to scrap a factory under construction in Mexico. Toyota started construction on

Continued in;
<https://www.wsj.com/articles/toyota-to-invest-1-3-billion-in-kentucky-camry-plant-1491821374>

Source: Wall Street Journal, 4-10-17

David M. Walsh Appointed Honorary Consul of Japan in Orlando

The Ministry of Foreign Affairs of Japan has appointed David M. Walsh as the Honorary Consul of Japan in Orlando. As the Honorary Consul of Japan in Orlando, Walsh will support the Consulate General of Japan in Miami to further promote the excellent relationship existing between Japan and Florida.

Walsh was the first American President and CEO of the Lake Mary, FL-based Mitsubishi Hitachi Power Systems Americas, and served as a corporate officer of its parent company, Mitsubishi Hitachi Power Systems, Ltd. in Japan. From the time of his founding it in 1999, Mr. Walsh had been Senior Vice President of Service and Manufacturing segment of Mitsubishi Heavy Industries North American Power Generation business.



David M. Walsh, Honorary Consul of Japan in Orlando

Prior to that, he had been the executive responsible for the Westinghouse Electric Power Generation Service business, and International Industrial Service business. "Orlando has one of the largest and most vibrant Japanese populations throughout the State of Florida and David Walsh will be an invaluable resource to the community," said Ken Okaniwa, Consul General of Japan for Florida. "Orlando is home to multiple Japanese companies and cultural organizations, including taiko drum-

ming and bonsai groups, as well as many Japanese restaurants, supermarkets, and even a school for children of Japanese citizens."

Very active in the community, Walsh is a Trustee of the University of Central Florida and has served on the boards of Enterprise Florida, Seminole County Foundation for Public Education, Seminole State College of Florida Foundation and Support Our Scholars. Walsh holds an undergraduate degree in commerce from the University of Virginia and pursued graduate studies in finance at the Kellogg School of Management at Northwestern University.

Mr. Walsh resides in Central Florida with his wife Terri.

Source: miami.us.emb-japan.go.jp 4-17-17

MIA Close to JAL Non-Stop Service

On May 17, Miami International Airport officials advanced their efforts to establish nonstop passenger service from Asia by hosting the first meeting of its MIA Asia Task Force with an Asian airline – Japan Airlines (JAL). More than 100 representatives from Miami's business community gathered in downtown Miami for the half-day event, which featured presentations and travel survey responses from Task Force members that demonstrate the high demand for nonstop flights between Tokyo and Miami. The gathering concluded with a meet-and-greet session with JAL senior leadership.

The Miami-Dade Aviation Department formed the Task Force in 2016 to demonstrate the strong and diverse business and cultural ties Miami shares with Asia. With more than 415,000 passengers traveling between Asia and Miami annually via connecting flights, Miami is the busiest U.S. market for leisure and business travel to Asia that does not have nonstop passenger flights.

Travel surveys gathered from more than 100 Task Force members and

community groups last year showed the following: a majority of



SEUS/Japan Executive Director, Dave Woodward, making responding remarks during the MIA Asia Air Service Task Force meeting with Japan Airlines officials held this past May 17, 2017 at the East, Miami Hotel.

respondents conduct business activity in Asia and travel to Asia regularly; and most of the respondents would use any nonstop service to Asia, regardless of the frequent flyer program.

Miami-Dade Aviation Director Emilio T. González said following the meeting. "I appreciate Japan Airlines for taking the time to meet with our local business leaders and hear their interest in a Miami-Tokyo route. We've been expanding MIA's route network beyond our stronghold of the Americas into new markets throughout Europe and the Middle East, and next generation

aircraft is now making it possible for that expansion to continue into Asia."

Editor's note: SEUS/Japan is an active member of the MIA Asia Task Force, and has participated in and supported meetings between MIA and JAL officials, and past Florida Delegation leader, Sec. of State Ken Detzner, in conjunction with recent SEUS/Japan joint meetings in Tokyo.



From left: Consul General of Japan in Miami Ken Okaniwa.; JAL Americas VP of Sales and Marketing, Hideki Takarada; Greater Miami Convention and Visitors Bureau President and CEO Bill Talbert; JAL Americas Senior Vice President Akira Kimura.; MDAD Director Emilio T. González; and City of Miami Commissioner Ken Russell, during the MIA Asia Task Force meeting on May 17, 2017.

Source: news.miami-airport.com 5-22-17

Why Japanese Children are Among the Healthiest

According to the results of a major worldwide health study published in *The Lancet*, if you are a child born in Japan today, you are projected to enjoy both the longest life and the healthiest life, and lifestyle and eating patterns are a big reason. Because even as childhood obesity and incidences of diabetes skyrocket around the world, Japanese childhood obesity levels have historically been much lower, and have in fact been declining overall in recent years.

Japanese-style eating is very efficient in that it's both filling and it delivers a high-quality nutrient package. When you fill up on the good stuff your body needs, you'll naturally have fewer cravings (and less room) for junk. But you don't have to eat seaweed, sushi, and tofu to nourish a healthy child—just tweak your family food habits in a more healthy direction.

Serve more plant-based foods like fruits, vegetables, beans, whole grains, and healthy fats, like heart-healthy omega 3-rich fish, and less processed food

with added sugars and salt. This food pattern is relatively low in calories, high in nutrients, and more efficiently filling by being lower in calorie density or “calories per bite.” This will help minimize the risks of obesity and the hosts of illnesses it triggers, and maximize the probability of a long, healthy life.

One secret: Japan's default meal foundation is rice, much more than bread or pasta. The advantage of Japanese-style short-grain rice, preferably brown, or the incredibly good tasting haiga partially milled rice, is that it is water-rich when cooked, fluffy, and super-filling, and much lower in calorie density than bread.

Children's food likes and dislikes change over time, and parents can gently steer them towards healthier patterns simply by exposing them to a wide variety of choices and by setting an example.

The earlier and wider a child's experience with sampling new healthy foods, the



healthier their diet will become through childhood. Repeated opportunities for a child to sample new foods leads to their trying more, eating more, and liking more.

Researchers have found that Japan has exceptionally high rates (98.3 percent) of children walking or biking to school compared with other similar-income countries, which is obviously linked with Japan's low levels of childhood obesity.

Source: Reader's Digest, 5-01-17

Job-Hunting Japanese Students May Be in for a Shock



Kyodo News conducted a survey of 86 national universities in January, and while only 11 responded, those 11 reported that a good portion of their grads have complained that the reality of corporate life was different from what they expected based on employers' job ads and interviews.

Schools can only do so much. Tokushima University said it warns students during the recruitment process about companies that lied in the past, and Nagasaki University offers “career education lectures” for job seekers that teach them basic labor law. According to Mitsuko Uenishi, a professor at Hosei University quoted in a March 22 Tokyo Shimbun article, many new grads don't report such issues to their universities since they think it's their

own responsibility to look out for their own interests and make the proper decision.

But that doesn't mean they won't complain to someone if they feel betrayed. The Labor Standards Bureau (LSB) received 12,000 inquiries in 2014 from new grads who quit their jobs due to unexpected working conditions. In 2012 the NHK social issue series “Heart Net TV” aired a program about “youth poverty” that mentioned “*shinsotsugiri*,” which means “new graduate cutting,” a practice among companies that regularly hire new college graduates en masse. As discussed in this column last week, many of these companies don't have the wherewithal to properly assess potential when they start interviewing students during their final years of university. Instead they hire based on vague criteria, like the status of the school they attend.

Companies who hire large numbers of new grads typically take on too many with the intention of figuring out which are better suited to their respective ways of doing things. The ones that don't make the grade are let go, but since the companies can't fire them without good cause they use various psychological techniques to make them quit, including “power harassment.” According to “Heart Net,” some companies even hire consultants who coach them in these techniques. Between

January and September of 2015, Posse received 500 *shinsotsugiri* complaints, many from parents who said their children were too defeated and depressed by the ordeal to seek help themselves.

NHK interviewed one female graduate who had been told during the recruitment stage that she would be made a regular employee right away, but during her first week on the job she was given a contract to sign saying that employment status would be determined after a three-month probationary period. For those three months she worked every day from 8 in the morning until 10 at night, racking up more than 70 hours of overtime a month that, according to the contract, was incorporated into her salary, meaning she didn't get paid extra for it. Later, she calculated that she had earned, on the whole, ¥837 per hour, about the same as Tokyo's minimum wage. Consequently, there was nothing illegal about the pay scheme. Nevertheless, the woman was persuaded to quit by supervisors who denigrated her performance on a continuing basis...

Continued in: <http://www.japantimes.co.jp/news/2016/04/02/national/media-national/job-hunting-students-may-shock-arrive-new-company/>

Source: The Japan Times, 4-2-16

Toshiba May Be Unable to Stay in Business

Toshiba Corp. on Tuesday expressed doubt for the first time that it can survive in light of huge losses at its U.S. nuclear subsidiary, which filed for bankruptcy last month. The company issued the warning alongside its latest earnings report, which came two months late and without the approval of its auditor.

Toshiba, which traces its roots to 1875, is fighting for survival because of two blows: an accounting scandal in 2015 and then cost overruns at U.S. nuclear-reactor projects being built by its Westinghouse Electric Co. subsidiary. Westinghouse's bankruptcy filing March 29 is likely to push Toshiba into a net loss of ¥1.01 trillion (\$9.1 billion) for its fiscal year ended March 31, Toshiba reiterated Tuesday.

"There are material events and conditions that raise substantial doubt about the company's ability to continue as a going concern," Toshiba said. But the company said it has a comeback plan that includes selling its semiconductor unit and asking its banks for forbearance.

The semiconductor business, which makes flash-memory chips for smartphones and computer servers, has drawn a bid of up to ¥3 trillion from Foxconn Technology Group of Taiwan, people familiar with the bid said earlier this

week. "I believe our financial standing is solid, despite the numbers we put out, if we consider the value of the unit for sale," Toshiba Chief Executive Satoshi Tsunakawa said at a news conference on Tuesday. He declined to comment on the status of the sale.

Analysts say the memory-chip market is likely to keep growing, and Toshiba's latest results suggested the business is healthy. The memory-chip business posted an operating profit of ¥102 billion in the April-December period of 2016, up 9% from a year earlier, Toshiba said, thanks in part to strong demand from Chinese smartphone makers.

Toshiba has the second-largest market share in terms of revenue for widely used NAND flash-memory chips, according to IHS Markit, though it is well behind market leader Samsung Electronics Co. Westinghouse's bankruptcy removed the unit from the Toshiba group's balance sheet, and Toshiba has said it believes it can wall itself off from any further losses connected to nuclear-reactor projects Westinghouse has undertaken in Georgia and South Carolina. Toshiba had to postpone the announcement of its nine-month results on two occasions because of differences with its auditors. On Tuesday, it pushed ahead with the release

even though the auditors refused to sign off.

The auditors, PricewaterhouseCoopers Aarata LLC, said they couldn't be certain that earlier accounting for Westinghouse was proper. Mr. Tsunakawa said Toshiba believes its figures are solid, and he expressed frustration about the standoff. "They asked us to prove that we didn't have anything wrong in our bookkeeping process, and that is quite a burden," he said. Getting the approval of auditors is customary for an earnings filing in Japan but isn't mandatory. A spokeswoman for the Tokyo Stock Exchange said the exchange would look into why auditors didn't sign off on Toshiba's results.

The exchange has put Toshiba on a watch list and has been reviewing its governance following the earlier accounting scandal in 2015. That review could result in delisting, although the exchange would likely give careful consideration before delisting a company of Toshiba's size.

Mr. Tsunakawa said that in May, Toshiba plans to release its results for the full fiscal year ended March 31. While Toshiba is still talking with its auditors, it might again go without their approval in the May release, he suggested.

Source: Wall Street Journal, 4-11-17

Foxconn Offers Up to \$27 Billion for Toshiba's Chip Business

Foxconn Technology Co. offered up to ¥3 trillion for Toshiba Corp.'s computer-chip business, people familiar with the matter said, another bold bid for a pillar of Japan's high-tech industry. The Taiwanese company, the world's largest electronics contract manufacturer and an assembler of Apple Inc. products, used a similar strategy last year to win control of Sharp Corp. It put forth a bid price well beyond what others were offering and ultimately beat out a Japanese government-backed investment fund.

The latest bid by Foxconn, formally known as Hon Hai Precision Industry Co., could put the government of Japanese Prime Minister Shinzo Abe in a tough spot. Some in the government are hoping to see a Japanese company or a joint U.S.-Japan team take the prized Toshiba asset because they see the chip business as strategic, say people familiar with the matter. But it would be hard for financially strapped Toshiba to turn down extra cash if Foxconn

has the highest bid.

Analysts have estimated the business's fair value at between ¥1.5 trillion and ¥2 trillion. One person familiar with the matter said the next-highest bidder after Foxconn offered about ¥2 trillion when initial bids for the business were accepted in late March. Representatives for Toshiba and Foxconn declined to comment on the bidding process. The people familiar with the bids cautioned that the process isn't yet in the final stages. Bids can often change as contenders get a closer look at the target.

In Sharp's case, Foxconn ended up paying less than an earlier offer after it discovered unexpected liabilities. It acquired about two-thirds of Sharp, a maker of smartphone displays and consumer products, for ¥388.8 billion in a deal that closed in August 2016. Toshiba has said it intends to sell up to 100% of the chip business, which makes flash-memory chips for smartphones and computer servers. Battered by huge cost overruns at U.S. nucle-

ar-reactor construction projects, Toshiba is looking to cash out assets to stay alive.

Last month, nuclear reactor maker Westinghouse Electric Co., which is majority-owned by Toshiba, filed for bankruptcy in the U.S., and Toshiba said it expected to book a ¥1 trillion loss in the year ended March 31 to account for losses at Westinghouse. Toshiba's chief executive, Satoshi Tsunakawa, said last month the most important factor in selecting a buyer for the chip unit was the amount of the offer, followed by the buyer's ability to close the deal quickly. He said he was aware that the Japanese government wanted Toshiba to pay heed to national-security concerns, but Toshiba said that criterion would come after the other two.

Continued in:

<https://www.wsj.com/articles/foxconn-could-bid-up-to-27-billion-for-toshibas-chip-business-1491833399>

Source: Wall Street Journal, 4-10-17

Japanese Princess's Engagement Revives Debate on Women in Royal Family



A royal engagement typically unleashes breathless headlines and frenzied efforts by the press to learn of the wedding details. All that is happening in Japan, where Princess Mako, the eldest grandchild of Emperor Akihito, will soon be engaged to her college boyfriend.

But news of the impending engagement, which broke Tuesday night, is also raising fresh questions about the status of women in the imperial family.

Under the Imperial Household Law, which governs the succession of emperors in Japan's monarchy, the world's oldest, women are not allowed to reign on the throne. And women born into the royal family must officially leave it once they marry.

So when the princess, a 25-year-old doctoral student at International Christian University in Tokyo, marries Kei Komuro, 25, an aspiring lawyer, she will become a commoner, narrowing the prospective pool of heirs to the throne.

As Japan considers whether to reform the imperial law to accommodate the current emperor's request to abdicate before he dies, many Japanese have suggested it is time to revise the 70-

year-old law to allow women to ascend to the throne and to allow royal daughters to bear heirs.

With so few males left in the imperial family — there are only five, including the current emperor — Japan's monarchy is facing a looming succession crisis.

The public overwhelmingly supports changing the law not only to allow the emperor to give up the throne, but to allow female successors. In a poll by Kyodo News this month, 86 percent of those surveyed said they were in favor of allowing a female to reign. And close to two-thirds said that sons — or daughters — born of royal women should also be allowed to ascend to the throne.

Under the current law, even if the princess, the eldest daughter of Prince Akishino, the younger brother of Crown Prince Naruhito, were allowed to remain within the imperial family after she marries, her children — even any sons — would not be in line to the throne. That is because the law requires that the line of succession pass only through the men of the family.

On Friday, Prime Minister Shinzo Abe's cabinet is expected to introduce a one-time bill to allow Emperor Akihito, 83, to give up the throne, opening the way for Prince Naruhito, 57, to take over before his father dies.

The legislation, which will need to be approved by the Parliament, does not address the issue of female succession, or the question of whether the children of royal women will be allowed to ascend to the throne.

After Prince Naruhito, his immediate successor would be his younger brother, Prince Akishino, 51, since Prince Naruhito's only child is a

daughter, Princess Aiko, 15. Prince Akishino would be followed by his son, Prince Hisahito, 10, the younger brother of Princess Mako. Prince Hisahito is the only boy of his generation in the imperial family.

Given how short the line of succession has become, imperial family watchers say that the law should be reformed to allow for more heirs.

"Now we all know that an important imperial family member will be lost with the engagement of Princess Mako," said Isao Tokoro, professor emeritus of legal history at Kyoto Sangyo University and an expert on the imperial family system. "It is urgent that the system should be reformed so that female members can remain in the imperial family. Otherwise, we will lose more and more members from the imperial family."

Mr. Tokoro added that Japan has previously had eight female emperors who "did wonderful jobs." The current law prohibiting female succession has been in place since 1947, when the postwar Constitution downgraded the emperor to a symbol of Japanese unity from a god.

Twelve years ago, Princess Mako's aunt, Princess Sayako, now 48, the only daughter of Emperor Akihito, married a commoner and left the imperial household. In doing so she gave up a royal allowance, though she gained the right to vote — and pay taxes. She never had children.

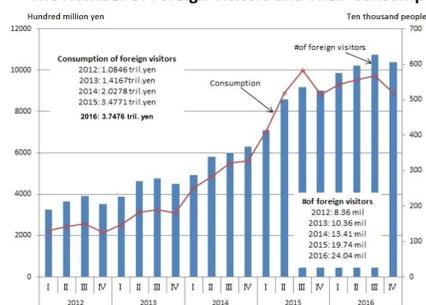
Princess Mako, who has a master's degree from the University of Leicester in England, will also gain those rights when she marries Mr. Komuro. According to news media reports, she has been dating him since 2012, and her parents have already approved the engagement, which will be officially announced soon.

Source: *NY Times*, 5-17-17

Japanese Tourism Trends

Inbound Tourism

The Number of Foreign Visitors and Their Consumption



Source: *Japan national Tourism Organization*

Japan drew a significant increase in foreign visitors during the January to March quarter, but spending per person fell, government data show. The Japan Tourism Agency said Wednesday that an estimated 6,537,200 people visited Japan in the first quarter of 2017, up 13.6 percent from the same quarter one year ago.

While the combined amount of spending grew 4 percent to an estimated ¥967.9 billion (\$8.93 billion), however, the amount spent per visitor dropped 8.5 percent to ¥148,066. Chinese continued to drive most of the spending in the quarter, unloading ¥371.8 billion. They were followed by Taiwanese at ¥133.4 billion and South Koreans at ¥118.0 billion.

But the Chinese visitors spent 4.7 percent less overall and 14.9 percent less per visitor, translating to ¥225,489 each in the quarter. South Koreans accounted for the largest share of foreign visitors during the quarter at 1,713,800, or 26.2 percent, closely followed by the Chinese at 1,648,700, or 25.2 percent.

The influx for March alone was estimated at 2,205,700, up 9.8 percent on year and a record for the month. By country and region, visitors from China took first place at 509,000, up 2.2 percent, followed by South Korea at 488,400, representing a

2017 Foreign Visitors & Japanese Departures

Source: *Japan National Tourism Organization*

	Foreign Visitors		Japanese Departures	
	2017	Chg. %	2017	Chg. %
Jan.	2,295,668 (2,006,775)	24.0 (27.1)	1,295,059	1.5
Feb.	*2,035,800	*8	1,493,397	12.2
Mar.	*2,205,700	*10	*1,739,000	*12.1
Apr.				
May				
Jun.				
Jul.				
Aug.				
Sep.				
Oct.				
Nov.				
Dec.				
Jan.-Mar.	*6,537,200	*13.6	*4,527,500	*8.9

Note 1: If reproduced, your credit line to JAPAN NATIONAL TOURISM ORGANIZATION is mandatory.
Note 2: * stands for the preliminary figures compiled by JNTO (source: Ministry of Justice).
Note 3: The figures in () represent the number of tourists among the total.

surge of 30.6 percent, and Taiwan at 339,900, up 3.5 percent.

Source: *The Japan Times* 4-19-17

Calendar/Upcoming Events

The Tampa Tsudoi

Date: Friday, June 2, 2017

When: 7:00 PM—8:00 PM

Where: Jason's Deli

2702 E Fowler Ave

Tampa, FL 33612

For more information, please click [here](#).

Naples Ikebana International

Date: June 7, 2017

When: 9:30 AM-11:30 AM

Where: Naples Botanical Garden

4820 Bayshore Dr., Bueller Auditorium

Naples, FL 34112

For more information, please click [here](#).

Japanese Traditional Music Program

Date: June 19, 21 & 23, 2017 1:30 PM-3:00 PM

Where: Morikami Museum and Japanese Gardens, 4000

Morikami Park Rd, Delray Beach, FL 33446

For more information, please click [here](#).



Please save the dates for the

40TH ANNUAL JOINT MEETING OF
THE SOUTHEAST UNITED STATES-JAPAN ASSOCIATION &
THE JAPAN-UNITED STATES SOUTHEAST ASSOCIATION

October 22-24, 2017
Hyatt Regency Greenville
Greenville, South Carolina U.S.A.

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or visit us online at www.fl-seusjapan.org

LET'S PRACTICE JAPANESE!



LET'S PRACTICE JAPANESE!

Summer is here!

夏が来ましたね!

Natsu ga kimashita ne

The ocean is beautiful

海がきれいですね。

Umi ga kirei desune

Let's go see fireworks!

花火を見ましょう!

Hanabi wo mimashou!

It is very hot outside

外は暑いですね。

Soto wa atsui desune

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